1. Establish Your GOALS

Before you establish your goals you need to know your WHY: Your WHY gets you out of bed each day, it’s your driving force and reason for doing your Karatbars business.

My “WHY” is _____________________________________________________________

The 12 Week Plan

The 12 week plan is a powerful and unique savings plan that is designed to help change your spending habits into savings habits without compromising your lifestyle. Follow the plan, and teach your team to do the same, and create rapid growth, weekly cash-flow, residual income, and perpetual gold accumulation, all paid for by the system, and all within the first 12 weeks.

My Business Package Upgrade is:

VIP ☐ GOLD ☐ SILVER ☐ BRONZE ☐

I will save 1 gram of Gold per week (or more) for the next 12 weeks. ☐

I will team up with 2 that will repeat steps 1-3. ☐

The Plan Works When You Work The Plan

Learn more on your MAC dashboard and at mygoldrushtraining.com

MY 12 WEEK BUSINESS AND INCOME GOALS

My 12 Week Savings and Financial Freedom Plan will begin on ______________

I will achieve the rank of _____________ in the next 12 weeks.

I will be earning ______________ per month, in 12 weeks.

I will commit to working _____________ hours per week on my business.

MY 12 WEEK GOLD SAVINGS GOALS ARE

I will save _____________ grams in my first 12 weeks.

I HAVE SET UP MY AUTO EXCHANGE TO

Weekly Savings ☐

Monthly Savings ☐

In The Amount of €__________

I am committing to my goals and therefore will follow the 12 week plan to the best of my ability. I will learn, do and teach 3 simple steps to success. It all starts with me.

SET YOUR GOALS

How much money will you make over the next 12 weeks to help put you on track to reaching your goals? Which rank will you achieve in the Karatbars pay plan? Where do you see yourself? In 30 days? In 12 weeks? In 1 Year?

* RUN Managers
* Break Directors
* Advance Elites

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Page 1
2. **Get Plugged In**

“Together Everyone Achieves More” – Get plugged in and stay plugged into the company, the system, the community and your team, and learn as much as you can while you build your business.

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**My Support Team**

Exchange contact information with your personal sponsor and upline Directors:

Name, Phone, Email, Skype, Facebook

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**The Gold Rush MAC**

(Marketing & Communications) System –

A simple, powerful all-in-one business system that puts the latest technology to work for you and enables you to build your business bigger, faster and from anywhere.

Free 30 Day Trial. Refer 3-Get Yours Free.
Details and Sign Up: www.GoldRushMac.com

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**Weekly Schedule**

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<td>Synergy TEAM Huddle 9 PM EST</td>
<td>LIVE Private Gold Reception 9 PM EST</td>
<td>Gold Rush Training</td>
<td>Live 30 Day Trial 9 PM EST</td>
<td>Cut Off 6 PM EST Weekly Pay Cycle Ends</td>
<td>Access The Live Events Calendar from your MAC dashboard or at MyGoldRushTraining.com</td>
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**The Karatbars.com Corporate Dashboard**

- My Karatbars.com username is ______________
- My password is ______________
- I have uploaded my KYC documents. ☐
- I have submitted a 100€ bonus card and 3% discount card. ☐
- For all the latest company news and updates Frequently check the “Latest News” and “Newsletter Archives” sections under the “General” Tab in your Karatbars back office.

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**4 Minute Sizzle Message:** 385-232-2220 (US) 604.259.8805 (CAN)

**Karatbars Corporate Office:** 224.829.0047 support@karatbars.com

Open Monday-Friday from 9AM-9PM C.E.T (3AM 3PM EST)

**Karatbars Mastercard Activation:** 1-877-239-3069 (US) 1.778.785.9576 (CAN)

**MAC System:** www.GoldRushMac.com

**Synergy Gold Facebook Page** - ask your sponsor (or upline director support) to invite you.

**Karatbars World Facebook Page** - ask your sponsor (or upline director support) to invite you.


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**Join me on Facebook**

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3. Schedule Your Private Gold Reception

A Private Gold Reception or PGR is a “by-invitation-only” event where you invite your contacts to a presentation to learn all about Karatbars. This can take place at your home, place of business, or you can simply invite to a live or recorded online PGR.

Schedule Your PGR Within the next 4 – 7 days:
Scheduled Date(s) _______________

4. Build Your List

I want to build my Karatbars business:
☐ FAST  ☐ MODERATE  ☐ SLOW

A list of 25-50 contacts should start you off with your first 2-5 Affiliates (This is for a moderate pace, very part time to spare time effort.)

A list 150-200 contacts will lay the foundation to a $8-$10K monthly income. (This is for Affiliates with aggressive goals that have the desire to get to Gold Director or Gold Director ELITE in their first 12 weeks.)

“Success Happens Where Preparation and Purpose Meet Action!”

Now that you’ve established your goals, are plugged into the support system and scheduled your PGR, you are now ready to launch your Karatbars business by reaching out to others and inviting them to a Private Gold Reception!

Ask yourself, how fast do I want to go and how fast do I want earn a paycheck?
The answer is, the faster you want to go and the faster you want to earn income with Karatbars, the bigger of a list you want to start out with.

Get the memory jogger and pipeline tracker from your MAC dashboard or at: www.MyGoldRushTraining.com.
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5. Learn the 3-Step Success Cycle

Your next step is to funnel your contacts through the 3 step success cycle. For best results, contact your TOP 25 within 72 hours and INVITE them to a PGR (live or recorded). Follow up with your upline Director support team immediately following the presentation to determine their level of interest. Register your brand new customers and affiliates and begin the same process with them immediately.

6. Run The Play: Begin Inviting

**STEP 1: INVITATION**
QUALIFY YOUR LIST BY ASKING 3 QUESTIONS:
Q1: Do you have 5 minutes?
Q2: Do you like gold?
Q3: If you could acquire pure gold bullion, without paying for it, and create a strong weekly income doing it, would you like to learn more (or hear how)?

If no, ask if they know anyone who would – IF YES continue.....

**STEP 2: PRESENTATION:**
Great! Let me connect you into a short recorded information line that will explain how and I will be right back after it’s done... so please, don’t hang up when the recording is over.
Connect them to 24/7 SIZZLE LINE.
(US) 385-232-2220 / (CAN) 604-259-8805

After they listen to the 4 minute recording, ask them 3 more questions.
Q1. Did you hear that okay?
Q2. What did you like best about what you heard? (Listen and acknowledge what they like best)
Q3. Ok, it sounds to me like you are open to learning more?

Ok, great, the next step is the most important and it’s to attend a special (by invitation only) Private Gold Reception (PGR)

Direct them to your MAC replicated website where they can watch a short overview and register for an upcoming PGR. OR invite them to your in-home PGR (if it’s scheduled within the next 2-3 days).

SCHEDULE A FOLLOW UP ASAP - WITHIN 24HRS.

Let the upline Director you are working with assist you with this call.

**STEP 3: 3 WAY CONVERSATION:**
3-WAY your interested prospects to your Upline Director. Edify your Director to your prospect and vice versa.

Example: “John” is a ________ Director having great success and (say something nice) helping me build my business.

“Mary” is my friend (how you know each other. Her background. Say something nice) and has watched the webinar (PGR).

John, please meet Mary... and... ZIP IT!

Mute your line until the end of your call.

Let your Director answer their questions and help them get started. Your job is to listen and learn as one day you will be the Director who is making the 3 way calls with your team.

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Roll play the invitation presentation and 3-way conversation script with your sponsor.
7. Register Your Brand New Business Partners

- Help them register for a Free Karatbars Customer or Affiliate Account
- Help them purchase a business package so that they can increase their earnings power in the DUAL TEAM system
- Give them a €100 bonus card towards their VIP, VIP Exclusive and 100 gram multi-gram card
- Help them upload their KYC documents
- Give them a 3% discount code (good for one year) and help them submit it in their back office. Now they can enjoy preferred members pricing on all their gold purchases for the next 12 months.
- Plug them into the GOLD RUSH TRAINING

8. Plug Into The NEXT LIVE Event and Events Cycle

“Events Make Money”. The event cycle is designed to kick your business into high momentum. Plug yourself and your team into the live events cycle! It is a fact that there is nothing more effective in building your business to the next level than a live event!

Yearly: KARATBARS FREEDOM CELEBRATION
Annual Freedom Celebration featuring the CEO and Corporate Executive Management Team, top leaders and success stories from the Karatbars community.

Quarterly: SUPER SATURDAY REGIONAL
Powerful intense all-day training events featuring top leaders teaching you all you need to know to build a successful business in Karatbars.

Monthly: LOCAL PGR
Experience the vision with accomplished Directors.

Daily/Weekly: PGR
Launch your business and build weekly

Check our Live Team Event Schedule located on your MAC dashboard or on MyGoldRushTraining.com